

# CAPABILITY STATEMENT



## CODES & CERTIFICATIONS

UEI NJY2E3ATLXJ5  
DUNS 121165265  
CAGE CODE 58RY7  
NAICS 541511, 541512,  
541513

Minority-owned Business  
SBA 8A certified C00pRB  
State of Illinois BEP certified  
City of Chicago MBE  
NMSDC certified  
GSA MAS 47QTCA21D008B

## EXPERTISE

Advisory, Consulting, Implementation, and Project Delivery in

**Digital Transformation:** Strategy; Enterprise Architecture & Rationalization; Transformation Architecture and Roadmaps for Applications, Data, Analytics, and Infrastructure; Systems Integration

**Risk & Cybersecurity:** Cyber Risk Governance; Cyber Protection; Cyber Detection and Response; Zero-Trust Architecture

**Enterprise Systems Development (Microsoft and Java platforms):** Application Architecture; Systems Analysis & Design; Development; Quality Assurance

**Salesforce Solutions:** Sales, Service, Marketing, B2B Commerce, and Community Clouds; Lightning Development' Analytics; Integration

**Advanced Data Analytics:** Analytics and Machine learning in Supply Chain Logistics, Life Sciences, Pharmaceuticals; Enterprise Analytics and Automation, IoT and Blockchain Analytics

## TEAM PAST PERFORMANCE

- Custom design, development, and continue enhancement and support of a Lead-to-Cash Information System for a Home Improvement Franchise organization
  - Duration: 2017 onwards
  - Volume: Over \$ 9.0 Million
- Salesforce solution for Automation of Training and Recognition Program for a Training Organization' integrations with Docebo, Skedulo, and other systems
  - Duration: 2017 onwards
  - Volume: Over \$ 9.0 Million
- Cybersecurity projects in Third Party Cyber Risk Management, Application Security Assessment, and Vendor Risk Management for a medical equipment manufacturer
  - Duration: 2018 to 2020
  - Volume: Over \$ 2.0 Million
- Reverse Engineering and Custom development of Logistics & Operations System for a provider of coagulants for municipal water treatment facilities
  - Duration: 2010 – 2013
  - Volume: Over \$ 2.5 Million

## CONTACT

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## DIFFERENTIATORS

- Holistic Solution approach with Applied Enterprise Architecture
- Value Delivery Model bringing leadership in Strategy Alignment, Technology Vision, Solution Design, and Delivery Excellence
- Innovation in Resource Development and Access through Flex Communities
- Thought Leadership & Specialization in Digital Transformation, Cybersecurity, Analytics, Microsoft, Salesforce Solutions, and Workforce Solutions
- Culture of Seeking Excellence, with Grace

## COMPANY BACKGROUND

Formed in 2002, DivIHN (pronounced 'Divine') has grown in to a holistic technology solutions and services provider with multiple areas of expertise. We intend to be impactful in the way we serve our clients and employees, and give back to our community. We see our core purpose as 'Positively impacting lives, one interaction at a time'.

Our business focus is on Success and Transformation for our Clients, Co-workers, and other stakeholders. While our impact will depend, to a large extent, on the role permitted for us, our commitment to the cause of our Clients is steady and firm; our holistic discipline enables conception and implementation of optimal solutions that are aligned with the Clients' business and technology strategies. The values we cultivate are Honesty, Commitment, and Relationship. The culture that we seek in our organization is one of Excellence, with Grace.

We are committed to bringing thought leadership and expertise to our clients in meeting their technology solution needs, through Strategy Alignment, Technology Vision, Holistic Solution Design, and Delivery Excellence.

## CUSTOMER TESTIMONIALS

'I have found DivIHN to be a reliable partner-bringing a holistic solution-oriented approach to every challenge and opportunity. I value their advisory, solutioning, and consulting capabilities. DivIHN is highly customer focused – probing and engaging with the customers to deliver quality and value. I have utilized their services for several years and found their business practices to be healthy and honest. I trust them.'



★★★★★  
**Shouvik Dutta**

'We have used DivIHN on many projects, including flexible ad-hoc projects where we need resources that are dependable, have high expertise, and can deliver with optimal speed. It is one thing to find a good talented person, but it is another thing to stand behind that person. DivIHN put themselves on the line for it.'



★★★★★  
**Joe Cannella**

'Understanding our needs, addressing those with commendable attention to detail and quality, while maintaining honest business dealings, has been a defining characteristic of DivIHN while serving us. They continue to serve us as a reliable technology services partner. Over the last 15 years, they have earned our trust through performance with integrity'



★★★★★  
**Thomas Barnicle**

'DivIHN has been our trusted development partner for over three years. After they performed an application assessment of our legacy platform, we asked them to develop a replacement. Today, this is the mission-critical core sales and operations platform for our business users across the US and Canada'



★★★★★  
**Faisal Khan**